

E-Mailed to Reg/ROUs/Chains as indicated below:

1200/1210/1242/1600/1610/1644/1700/1710/1740

2100/2110/2142/2200/2210/2242/2300/2310/2344/2500/2510/2524/2538/2540/2544/2548

5300/5310/5340/5342/5344/5346/5700/5710/5736/5740/5742/5800/5810/5826/5831/5832/

5833/5840/5860

6300/6310/6340/6500/6510/6529/6530/6532/6536/6537/6538/6542/6544/6546/6700/6710/6742

6900/6910/6936/6940/6942/6946

3400/3410/3457/3458 & Paul Letourneau

This letter was mailed to domestic customers in the Oklahoma Market February 17, 1995.

Please note that the first ship date has changed to March 6, 1995.

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February 17, 1995

To Our Customers - Oklahoma Market:

WINSTON SELECT Flavor Filter™ will replace the existing six styles of WINSTON SELECT currently in your market and will be made available for shipment on 3/6/95. The WINSTON SELECT Flavor Filter™ product removes harshness and enhances overall smooth flavor of the product.

Pricing

The six styles of WINSTON SELECT Flavor Filter™ will be available in 6M cases. List prices and terms will be the same as current styles of SELECT.

SELECT Flavor Filter™	List Price	Carton	6M Cases
FF 85	55.95/M	11.19	335.70
FF 83	55.95/M	11.19	335.70
Lt 85	55.95/M	11.19	335.70
Lt 83	55.95/M	11.19	335.70
Lt 100 SP	55.95/M	11.19	335.70
Lt Slim Box	55.95/M	11.19	335.70

Ordering Information

First shipping date for product is 3/6/95. Orders for SELECT Flavor Filter™ can be placed with your regular RJR orders beginning 3/6/95. It is extremely important when placing orders for this product that you ask for SELECT Flavor Filter™ product.

Product Information

Configuration	UPC	Length (In.)	Dimensions & Weights			Weight
			Width (In.)	Height (In.)	Cube (Ft. ³)	
FF83 Box						
Pack	12300 22052	2.2047	0.9055	3.4055	0.004	0.933 oz.
Carton	12300 22053	11.1250	1.8750	3.4375	0.041	10.13 oz.
Case (6M)	12300 21466	17.3750	11.3125	11.1250	1.265	19.8 lbs.
FF85 Soft Pack						
Pack	12300 22050	2.0625	0.8438	3.3750	0.004	0.787 oz.
Carton	12300 22051	10.6250	1.7813	3.4375	0.038	8.67 oz.
Case (6M)	12300 21465	17.6250	11.0625	11.1250	1.255	16.0 lbs.
Lt83 Box						
Pack	12300 22056	2.2047	0.9055	3.4055	0.004	0.933 oz.
Carton	12300 22057	11.1250	1.8750	3.4375	0.041	10.13 oz.
Case (6M)	12300 21468	17.3750	11.3125	11.1250	1.265	19.8 lbs.
Lt85 Soft Pack						
Pack	12300 22054	2.0625	0.8438	3.3750	0.004	0.787 oz.
Carton	12300 22055	10.6250	1.7813	3.4375	0.038	8.67 oz.
Case (6M)	12300 21467	17.6250	11.0625	11.1250	1.255	16.0 lbs.
Lt100 Soft Pack						
Pack	12300 22058	2.0625	0.8438	4.0000	0.004	0.933 oz.
Carton	12300 22059	10.6250	1.7813	4.0313	0.042	10.13 oz.
Case (6M)	12300 21470	20.5625	11.0625	11.1250	1.464	21.0 lbs.
Slim Lt100 Box						
Pack	12300 22060	2.0938	0.8438	3.9688	0.004	0.947 oz.
Carton	12300 22061	10.5000	1.7813	4.0313	0.044	10.27 oz.
Case (6M)	12300 21469	20.6875	11.0625	11.0625	1.465	20.5 lbs.

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Tar/Nicotine

	<u>Tar</u> mg.	<u>Nicotine</u> mg.
FF 85	16.0	1.3
FF 83	16.0	1.3
Lt 85	10.0	0.8
Lt 83	11.0	0.9
Lt 100	10.0	0.9
Lt Slim Box	9.0	0.7

A disruption allowance payment of \$15 per 6M case will be made available on allocated product shipped between 3/6/95-3/31/95. This payment will be deducted from invoice. Credit worthy customers will receive an additional 14 days to the regular credit terms on all allocated purchases.

Your RJR Representative will be contacting you soon.

R. J. REYNOLDS TOBACCO COMPANY

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